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LKN Global Enterprises, Inc.

Chair of the Board
Bruce Leeds
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President's Message

Dear WIT-LA Members and Friends,

May is World Trade Week month and WIT-LA is very excited to be part of underscoring the importance of international trade, logistics and port operations in Southern California during this month with all of you in the international trade community.



Tomorrow, we start celebrating World Trade Week with the premier event, "World Trade Week Kicko Breakfast," presented by the L.A. Area Chamber. The Board of Directors of WIT-LA along with other WIT-LA members will be present supporting this event and we look forward to seeing you there! More than 600 people will be in attendance and a great opportunity for us to connect and promote international trade, while recognizing exemplary achievements by leading members of our community.

There will be WTW events during the entire month of May, and, on May 20, WIT-LA, comes together with the Los Angeles Customs Brokers and Freight Forwarders Association and the Foreign Trade Association, to host the "WTW Trade Delegates Luncheon." We invite you to join us for this great event as well. I urge you to register this week.

As a bene t for our Members and Friends, for those who were not able to join us at our last educational event, "Boosting Export Pro ts: Duty Drawback Update" presented by Nancy Hiromoto from NF Stroth & Associates, WIT-LA is happy to share some of the highlights of the event and hope you nd this follow-up bene cial.

Dear Friends, the Board of Directors of WIT-LA and I continue to work hard to provide you with relevant programming for your professional

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Mission Statement

Providing professional and personal enrichment for the women and men in international trade in the Los Angeles area.

Supporting this mission, we provide educational programming and networking opportunities to enhance and advance the career opportunities of our members.

WIT- LA also gives back to the community, both locally and globally, through the Marjorie M. Shostak and Gladys A. Moreau Scholarships and supports Room to Read.

[Become a Member](#)

enrichment and a platform for networking and encourage you to join WIT-LA at our future events for the second half of the year. Our calendar will come out shortly. Be sure to mark your calendars!

In the meantime, we look forward to having you join us in celebrating "World Trade Week" this month.

Warmest regards,

Lilia Navarrete
President
WIT-LA
Women in International Trade-Los Angeles

Event Followup

Boosting Export Professionals: Drawback Update

On April 14, 2016, Nancy Hiromoto of N.F. Stroth & Associates presented the latest drawback changes to members and guests of WIT-LA. For those members who were not able to attend, Ms. Hiromoto has provided a summary of her presentation.

The Trade Facilitation and Trade Enforcement Act was signed into law by President Obama on February 24, 2016. Included were many changes to drawback law. Top 10 Expected Changes under the New Drawback Law

1. Implementation

Most importantly, everyone wants to first know when the new law is applicable. The effective date applies to drawback claims filed 2 years after enactment of the law, which would then be February 24, 2018. It may very well take two years for CBP to draft the regulations. The policies and regulations are important in determining exactly how CBP will carry out the new law. After February 24, 2018, there will be a transition period of one year. That is, one may choose to continue to file under the old law for the first year after effective date.

2. Use of 8-Digit HTS

The 8-Digit HTS may be used for Substitution Manufacturing and Unused Merchandise Drawback. This allows more flexibility for the claimant on the substitution requirements.

Generally, the match is made at the item number level or 10-digit HTS level. The 8-Digit HTS matching would actually allow CBP to more easily automate for ACE. There are exceptions, however, in which HTS basket provisions, with the term beginning as "Other", which will be required to be matched at 10-digit HTS level.

3. Fee and Tax Recovery for Manufacturing Drawback

Currently, recovery of fees, such as Merchandise Processing Fee and Harbor Maintenance Fee, are not recoverable for Manufacturing Drawback. This new law would essentially increase the recovery for manufacturers.

4. Elimination of Rulings

Currently, rulings are required for Manufacturing Drawback. Elimination of rulings will shorten the lead time for application approvals. Submission of Bills of Materials may be a way to establish the tie between imported components to the finished good.

Quick Links



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5. Proof of Export Requirements

Traditionally, a bill of lading establishes the proof of export. Other records prepared in the normal course of business may be used instead under the new law, although record keeping of export bill of lading or airway bill is still recommended. Acceptable types of records should be identified in the regulations.

6. Elimination of Certificate of Delivery

Currently, a certificate of delivery is required to prove the transfer of goods from an importer of record to the claimant. Now, records in the ordinary course of business would be acceptable.

7. "Lessor Of Two" Concept

Calculation of duties, taxes and fees must be claimed under the "lesser of two" concept. Drawback must be made based on the lesser of the average duties, taxes, fees on the imported article versus duties, taxes, fees applicable to the exported article if exported article was imported. The trade is working with CBP to establish a clearer definition of this calculation in the regulations.

8. Joint and Several Liability

All parties of the claim will be liable together, including third-party exporters and importers. If there is an issue, CBP would not just go after the claimant or surety company.

9. Time Frame for Drawback Eligibility

Time frame now changed to 5 years from Import to Claim. This may be looked at as an increase or decrease in time, depending on how caught up the claimant is for its exports.

10. Recordkeeping

Currently, recordkeeping requirements are 3 years from the drawback payment date. It will now be changed to 3 years from the drawback liquidation date.

Preparing for Drawback in ACE

In addition to the changes to drawback law, we must also be prepared to submit claims in ACE. The development of ACE drawback started about one year ago, focusing on user interface and system integrations. All forms utilized will be automated in ACE and there will be some new fields required.

While the draft CATAIR (CBP and Trade Automated Interface Requirements) has been issued, the trade awaits the final version to be distributed. The current time line for implementation is:

-  Software certification April 2016
-  Certification complete July 2016
-  Anticipated to go live October 2016.

Whether one is filing drawback under the old way or new, a duty drawback program continues to be the perfect complement to boosting export profits!

For more information, contact Nancy Hiromoto at nancy@nfstroth.com or 310.416.1069 ext 312. Nancy Hiromoto is Vice President of N.F. Stroth & Associates and also past president of WIT-LA.

New Member Spotlight

In appreciation of Norman Krieger, Inc. for their continued membership and support of the WIT-LA organization, we extend a special Thank you to Norman and Robert and their

entire team, for their remarkable participation over the years.



Norman Krieger, Inc. has been a member of WIT-LA for many years. Since its inception in Los Angeles more than 50 years ago the firm has been dedicated to helping importers and exporters save money and reduce risk. Not only does Norman Krieger engineer solutions to your logistics needs but they provide analysis and expert advice. As licensed customs brokers and freight forwarders they implement solutions.

<http://www.kriegerworldwide.com/about.asp>

WIT-LA New Members

Welcome to our new WIT-LA members! We are delighted that you joined the WIT-LA community.

We would also Thank our returning members for their continued support!

Corporate Members in 2016 :

American Honda Motors
Damco



Individual Members:

Angela Richard
Christel Vilogron
Maribelle Aguilar
Susan Kohn Ross

Don't miss out. WIT-LA is offering our CURRENT members a free workshop/symposium of your choice by having a friend become a member.

Share the experience and skillful knowledge as we head down a road of dynamic, international trade topics!

WIT-LA loves our members, and we look forward to connecting with you at one of our upcoming events!



[Not a Member? Join here.](#)

Global Affiliation



WIT-LA is a member of the global [Organization of Women in International Trade \(OWIT\)](#) . OWIT chapters are located in major cities throughout the United States and increasingly abroad including Canada, Latin America, Europe, Asia and Africa. There are currently over 20 chapters internationally with over 3,500 members.

WIT-LA Supports Global & Local Education



WIT-LA funds annual contributions in support of our preferred charity, Room to Read. This organization strives to end the poverty cycle one child at a time by building schools and libraries and providing long term scholarships to girls in the developing world.

All members of WIT- LA can have a direct impact on improving the status for girls and women in the developing world through Room to Read.

The Room to Grow Girls' Scholarship Program has an immediate and direct impact on the lives of thousands of girls in the developing world. An education provides security and support to girls who often grow up in a very uncertain environment and empowers them to make informed life decisions.

We invite you to log onto the Room to Read website to learn more about how they offer the gift of education.

" We hope you will join us in supporting Room to Read as they transform the lives of millions children in the developing world - one book, one child, one community at a time."

[Room to Read Girls' Education Yearbook](#)

[Donate here -- WIT-LA's Room to Read 2016 Campaign Page](#)

Annual Local Scholarships

WIT-LA is proud to provide two annual scholarships to local college students, The Marjorie Shostak and the Gladys Moreau.

[for more information](#)

WIT-LA's Story



**Women in International Trade -
Los Angeles (WIT-LA)**



*Southern California organization
with global reach*



In 1985, a group of women from the Los Angeles area formed Women in International Trade - Los Angeles (WIT-LA) with the objective to advance career and trade opportunities for women in Southern California.

WIT-LA is celebrating more than 30 years, and WIT-LA is recognized worldwide for building ongoing trade relationships within and between global communities. After 30 years of providing educational programming and networking opportunities, our organization is now well positioned to further the advancement of women and men in international trade in Southern California. By expanding our global horizons and building strong business relationships, our organization will continue to grow and is committed to serve our international trade community so that it thrives and excels as one of the leading centers of international trade around the world.

Women in International Trade Los Angeles (WIT-LA), is a leading non-profit association with a focus on helping its members develop and execute global trade opportunities. Championing a results management approach, our chapter members strive for the highest standards of business ethics and expertise in all aspects of international and domestic trade.

Our diverse membership of women and men within the Southern California area and are professionals from all facets of international trade, industries and business sectors, not limited to: banking and finance, communications, customs and trade law, education, government and diplomacy, import/export compliance, insurance and risk management, technology, transportation, and other trade-related services. Our members share knowledge, mentor youth and peers, connect with counterparts in other countries and exchange business contacts and referrals. WIT-LA's strength is the global expertise of our members who have a strong focus on planning and executing business opportunities involving international trade.

WIT-LA's values and philosophy are embraced in its mission statement; "Providing professional and personal enrichment for the women and men in international trade" in the Southern California area. Supporting this mission, we provide educational programming to enhance and advance the career opportunities of our members. Our continuously increasing business network continues to provide a collective forum to support education, facilitate information exchange and promote networking. In pursuing these goals, WIT-LA strives to provide a rewarding volunteer environment, to stay at the forefront of trade and technological developments, and to work in sensitive co-operation with peers and alliances.



WIT-LA believes in extending educational opportunities beyond our professional programming. We strive to have a local as well as global impact on education for our youth around the world.

To meet that goal, WIT-LA is proud to provide annual scholarships to two local college students, contribute financial support to our preferred charity, Room to Read, in their efforts to end the cycle of poverty one child at a time by building schools and libraries

and providing long term scholarships to girls in the developing world.

Consider supporting WIT-LA! Visit our website for further details on how your business will benefit - www.wit-la.org

Contact us

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