



2013 WIT-LA BOARD OF DIRECTORS

Bruce Leeds

Chairman of the Board

Mr. Leeds is an attorney at law and of counsel to Braumiller Schulz LLP, a Dallas-based law firm. He works from Los Angeles and concentrates on export and import compliance matters.

Prior to Dec. 1, 2009, Mr. Leeds was a Senior Export/Import Advisor in the corporate Global Trade Controls organization of The Boeing Company. His primary assignments included training, bonds and powers of attorney, Customs disclosures and enforcement issues, and handling export, import and Customs related regulatory and legislative matters. Mr. Leeds assisted with implementation of the Customs-Trade Partnership Against Terrorism (C-TPAT), ACE Portal and Importer Self-Assessment (ISA) programs within Boeing. He also provided technical assistance on US and non-US export and import compliance and supply chain security issues.

During his career in industry Mr. Leeds held export and import compliance positions at Hughes Aircraft Company, Hughes Space and Communications Company, and Boeing Satellite Systems, Inc. He started his career with U.S. Customs in Los Angeles, holding Import Specialist and Team Leader positions at LA/Long Beach Harbor and LAX. Mr. Leeds is a US Army veteran.

Mr. Leeds holds a B.A. from California State University Los Angeles and a J.D (Cum Laude) from the University of West Los Angeles School of Law. He is a member of the California State Bar Association, holds a Customs Broker license and a Certified Customs Specialist designation. He has taught customs broker courses and other classes for the Foreign Trade Association for 28 years.

His experience and appointed positions include Past President of the Export Managers Association of California and Foreign Trade Association of Southern California; Former Chair of the Departmental Advisory Committee on the Commercial Operations of US Customs & Border Protection (COAC); Member of the Private Sector Consultative Group to the World Customs Organization; Member of the Board of Governors of the American Association of Exporters & Importers; and General Counsel and President to Women in International Trade – Los Angeles.

Bruce has served on the WIT-LA Board since 2010 and most recently as Chair of the Board.

Lilia Navarrete

President

Lilia Navarrete, is the founder and President of LKN Global Enterprises, Inc, whose vision is dedicated to empowering LKN Global's clients to create a future of sustainable success and exponential growth by addressing their challenges and assisting them in securing a successful position within the global marketplace.

Ms. Navarrete built the company from the ground up as a business-to-business consulting firm assisting companies of all sizes succeed in penetrating and expanding into global markets. LKN Global's strategic consulting services are designed to take projects through the entire business pipeline and all its commercialization phases. Lilia Navarrete draws on more than 20 years of experience identifying leading trends in the global marketplace and their impact on business to help companies use innovative ideas to enter new markets.

During her career, Ms. Navarrete's catalytic leadership style has enabled her to contribute to the growth of several organizations involved in international business and trade. In addition to background in international transportation in the U.S. and abroad, her expertise in cross-cultural communication, in media advertising

and on-site studies worldwide has also contributed to her understanding of the global consumer. She practices high ethical standards both personally and professionally. Her integrity is solid and demonstrates commitment to ethical values in all of her work.

Ms. Navarrete is a world class dynamic speaker. Her recent speaking engagements have been throughout the Americas in Peru, Chile, Mexico, the U.S. and Canada, including the APEC Ministerial summit in Peru on the topic of Globalization and Capacity Building across Organizations as well as at the Global Women's Summit in Chile on the topic of Global Business Ethics. Ms. Navarrete speaks on a variety of internationally related topics including: multi-cultural issues; international affairs, sustainability, capacity building; marketing internationally, doing business in California and the U.S.; doing business with Mexicans, Americans, Canadians, capacity building across women's organizations; business ethics in a technological world.

Recognizing the importance of offering corporate training programs, Ms. Navarrete established the LKN Global Executive Institute, as a division of LKN Global Enterprises, Inc., with over twenty-five years imparting seminars and corporate training in Spanish and English for cross-cultural participants. As an adjunct professor at Pepperdine University's Graziadio School of Business & Management in Malibu, California, she has imparted business classes in Spanish to MBA students preparing them to work in Latin America and Spain. Ms. Navarrete also taught the Global Management Graduate Program at the University of Phoenix, Southern California Campus.

Lilia Navarrete has served on various Board's and International Committees. Ms. Navarrete's contributions are highly respected within the international trade community worldwide. She currently serves as President of WIT-LA (Women in International Trade—Los Angeles) and has served on the WIT-LA board for over ten years.

Ms. Navarrete recently served as Chairman of the Board for the Organization of Women in International Trade (OWIT) and previously served two terms as President and CEO and one term as Executive Vice President. OWIT is a network of members with more than twenty five chapters around the world and is the only global business association dedicated to helping women and men excel in international trade. As well, she is currently on the board of The International Alliance for Women (TIAW) as Vice President. TIAW is an umbrella organization for over 35 organizations worldwide that provides mentorship and networking initiatives to advance economic opportunities to women around the world.

Lilia Navarrete has served on the World Trade Week Committee of Los Angeles for several years and she has been invited to continue to serve on the World Trade Week Committee of Los Angeles in 2013. Realizing the importance of minimizing poverty and increasing education to women and girls in the most underprivileged regions of the world, Ms. Navarrete avidly supports and is on the leadership team in Los Angeles for Room to Read, a non-profit organization that believes in providing the opportunity of education to all children.

Ms. Navarrete is also a member and active supporter of the National Association of Women Business Owners (NAWBO) and a member of the Los Angeles Area Chamber of Commerce.

Ms. Navarrete holds an international MBA in Finance and Marketing from Loyola Marymount University together with an undergraduate degree in International Business Management and Economics from CS University Los Angeles. Studies in Multi-Media validate her passion for e-commerce and virtual trade. She has lived and worked in Latin America for more than ten years. Ms. Navarrete currently resides in Pasadena, California.

Lilia has served on the WIT-LA Board since 2001

Gina Thomas Patterson

Vice President

Gina Thomas Patterson, Underwriter and Marine Account Manager for Roanoke Trade in Long Beach, CA, is current President of the South Bay Chapter of National Association of Insurance Women (NAIW dba International Association of Insurance Professionals) for the 2011-2013 term. She is also South Bay's Education Director with the State of California Department of Insurance, and fulfills the duties of education and awards co-chairs.

Patterson has served in various capacities including president-elect, vice president, education co-chair and communications chair for the association. In 2009, she was instrumental in developing South Bay Chapter's

Mentors & Protégés program which has been adapted for use for the CA Council of NAIW/IAIP, Region VIII of NAIW/IAIP as well as at the national level, and was instrumental in developing South Bay's first-ever website and implementing the association's electronic storage and communications. She has served on the public relations team with the California Council of NAIW since 2008 in various capacities, was on the national education committee for NAIW/IAIP's 2011 annual convention held in Las Vegas, and is currently on the National Task Force for development of their new CLP (Certified Leadership Designation) program.

Patterson joined Roanoke Trade in 2002 and is a licensed insurance broker with the State of California. She has earned the professional designations of Certified Insurance Service Representative (CISR) and Certified Professional Insurance Woman (CPIW). Patterson is an approved Lloyd's cover holder with underwriting authority for the Watkins Syndicate. Roanoke Trade is a subsidiary of Munich Re and an affiliate of Watkins Underwriters at Lloyd's of London.

Prior to joining Roanoke Trade, Patterson founded and developed a successful word processing firm, Unlimited Concepts. An award-winning ceramist and former member of the Lakewood Artist Guild, she served on LAG's board of directors for 15 years as newsletter editor, student art show chairman, vice president-crafts, and president from 2003-2007. As student art show chairman for LAG, she worked closely with Los Angeles County Board of Supervisor Don Knabe's Art and Education grant program.

Gina has served on the WIT-LA Board since 2012

Roberta M. Yang

Secretary

Roberta M. Yang is General Counsel of Rock-It Cargo USA LLC, a premier specialty and corporate expedited freight forwarder and logistics services provider, handling customers' needs across the country and internationally. Rock-It Cargo handles large scale, high value shipments ranging from industrial power plant components and generators to fine artwork as well as large volume technology shipments to shipments of equipment used by musical bands and performance groups on tour.

Prior to joining Rock-It Cargo, Ms. Yang served as Los Angeles Deputy Mayor for Public Safety and Homeland Security during and post-9/11, where she focused on regulatory issues in homeland security, particularly addressing security issues in the transportation industry.

Ms. Yang previously worked as the Deputy Chief Trial Counsel for the State Bar of California, managing the day to day operations of attorney disciplinary prosecutors in enforcement actions. She also worked at Heller, Ehrman, White & McAuliffe on complex litigation matters involving accountant liability issues and commercial litigation as well as criminal defense issues related to the Exxon Valdez oil spill.

Ms. Yang has substantial trial experience as a Special Attorney, Los Angeles Strike Force, Organized Crime and Racketeering Section, U.S. Department of Justice, and served as an Assistant U.S. Attorney in Houston, Texas, prior to moving to Los Angeles.

She is a past president of the Southern California Chinese Lawyers Association and Asian Pacific Bar of California. Ms. Yang volunteers as a Temporary Judge with the Los Angeles Superior Court and is a Board member of the Harvard-Westlake School Chinese Cultural Club. She is a former Board member of California Women Lawyers and Los Angeles County Bar Association.

Roberta has been nominated to serve on the WIT-LA Board in 2013.

Lucy Wan

Treasurer

As a Manager with PricewaterhouseCoopers' Los Angeles office, Lucy Wan is specialized in U.S. Customs and international trade consulting. She assists clients with complex international trade, risk management and regulatory compliance issues in connection with merchandise imported into the U.S. With over 11 years of experience in customs and trade, Lucy's areas of expertise include customs valuation, classification, country of origin, various free trade agreements and special trade programs.

Specifically, in the valuation area, she has assisted numerous clients complete ACS Reconciliation/Cost submission filings, implement the First Sale for Export appraisement method, and analyze the transaction price between related parties. In the risk management area, she helps clients during complex customs audits, implement improvement plans, and in case necessary, quantify the "loss of revenue" liabilities. In the special trade area, Lucy works with clients to conduct in-depth analysis on goods' qualification for duty-savings programs such as NAFTA, GSP, and other trade programs.

Lucy's clients include large multinational corporations from a diverse mix of industries, including retail, houseware, information technology, electronics, automotive, textile, aircraft and defense.

Lucy Wan holds a B.A. in Hispanic Studies from Beijing Second Foreign Studies University, and a M.A. in International Relations with a International Management focus from University of California, San Diego. She passed the U.S. Customs Brokers License Exam in 2002 and is also fluent in Mandarin Chinese and Spanish. She joined Women in International Trade – San Diego Chapter in 2002, and is a current member of Women in International Trade – Los Angeles.

Lucy has served on the WIT-LA Board since 2012

Donna McGurn

Chair Membership

A Massachusetts native, Donna moved to Long Beach, California 1982 with the goal of becoming an RN/surgical nurse, and worked her way through college as Jr. Accountant with Williams Dimond & Co. (agents for Mitsui OSK Line, D'Amico Line plus several others), and her love of working in the International Trade arena was started. Seeking further opportunities to expand her knowledge base, she soon joined Merit Steamship Agency, Inc. as Tramp/Tanker Accountant and primarily serviced the accounts of Japan Line and Lauritzen Reefers A/S, before ultimately accepting a position with Sea-Land Services, Inc. after Merit relocated their accounting operations to Seattle, WA.

Adding to her previous responsibilities with Merit which included Monthly Principal Statements of Accounts, Wharfage and PMA tonnage assessments, Inbound Documentation, Freight Cashier and Cargo Release, a position with Sea-Land proved to be an excellent opportunity for absorbing the varied aspects of International Trade. Donna handled their inbound arrival and availability, export booking for all trade lanes - both dry and reefer; rail, trucking and routing, and learned the art of customer service.

She graduated from Long Beach City College with a Associates Degree in Business Administration and double Bachelor of Science Degrees in Finance and International Business with California State University-Long Beach. While attending CSULB, she attended "Doing Business with the European Union" symposium at Ecole Superior De Commerce in Montpelier, France.

Returning to the U.S., Donna hired on as Marine Service Representative with Roanoke Trade Services, Inc. while moonlighting with Yellow Freight as billing agent at their Orange, CA facility and a short stint as Stevedore Superintendent with Total Terminals, Inc. at the Hanjin Terminal in the Port of Long Beach before accepting a position with Century Distribution Systems, Inc. as Third Party Logistics Provider where her accounts included Petco, Shell (Axius), Sunrise Medical, Westrim, Inc., Alltrade Tools, Inc. Petropics, Inc., Specialized Bicycle, to name a few.

As if having 30 years of diversified experience in the International Trade and Transportation community hasn't kept her busy enough, in seeking further opportunity in the financial arena, Donna hired on and trained with H & R Block several years ago and joyously provides excellent tax services and advise throughout the tax season and is considering taking on a full-time position this year.

Donna, a new member with WIT-LA in 2012, is a welcome addition ~ she loves meeting new people and being able to connect on a personal and professional level. Very easy-going and friendly, she is extremely approachable and always willing to help or provide support and encouragement.

Donna has been nominated to serve on the WIT-LA Board in 2013.

Margaret Galabe

Co-Chair Programs

Margaret Galabe is Executive Director and Co-founder of World Women Trade Fair, where she designs and implements entrepreneurial training programs and events to assist women in emerging economies to access global market opportunities and grow their export businesses.

Her programming experience includes organizing activities such as Women International Conference & Leadership Summit , Women Forums, Trade Missions, Trade Fairs to build strategic networks and alliances with successful prominent women in business, corporate women and leaders and women associations in North America , Europe and globally to help strengthen Emerging Women Entrepreneurs and their associations to access the information and resources which they say they need to compete in the global marketplace.

She designed and launch the Women of Africa Marketplace, a touring exhibition and marketplace, that allows African women in the creative and cultural business to promote and sell their products and services directly to the public and retail buyers in North America and Europe and then spun this program off into a regular annual Women Market Place in UK, Italy and Austria specializing in textile and handmade crafts. An initiative which is providing a sustainable access to markets in developed economies, technical assistance to women entrepreneurs and a steady income stream to women entrepreneurs from various countries, India, Nepal, Albania, Kenya, Zambia, Pakistan, Afghanistan

Prior to joining World Women Trade Fair, Margaret was involved with the Washington DC based Business Women Network Conference and Leadership Summit , serving as the global co-chair and on the Global Trade committee where she recruited the International conference delegates and assisted with the Global Trade Day contents and the selection of speakers.

During this time she was also the President of World Trade Link, a progressive international development consulting firm which she founded with a mission to facilitate international trade between the U.S, EU markets and Africa. She is responsible for developing innovative business strategies for product commercialization, infrastructure projects bids and working with strategic private sector, bi-lateral and multi-lateral funding agencies delivering trade financing services to African businesses.

Margaret enjoys developing innovative global trade opportunity programs in collaboration with business support organizations, scholars and academic institutions, development and funding agencies. She holds a Masters degree in Business Administration and a Bachelor of Science Degree in Marketing from the University of Massachusetts in Boston.

Margaret has served on the WIT-LA Board since 2012

Montserrat Hernandez

Co-Chair Programs

Montserrat "Montse" Hernandez has over 13 years of insurance industry experience and is currently the Western Division Bond Manager for Roanoke Trade Services in Long Beach, CA. She has a dual role of directly handling the large customhouse broker accounts, plus oversees the bond product line and customer service standards for the Western territory clientele which reaches from the Northern border of Canada to the southern area of San Diego and Calexico. Prior to being promoted to Bond Manager, she served as a Marine Clerk, Carnet Service Representative and a Bond Service Representative for 11 years.

Montserrat Hernandez is an insurance broker in the state of California and holds a license in property and casualty insurance.

Montserrat has served on the WIT-LA Board since 2012.

Janet Wang

Co-Chair Programs

Janet Wang is the founder of EB5 Direct Investments, LLC. EB5 Direct Investments provides comprehensive consulting services to small and medium US commercial enterprises seeking EB5 capital through direct investment approach or utilizing an EB5 regional center sponsorship.

As founder, Wang was instrumental in developing the service menu provided to EB5's client that include assessment and evaluation, conceptualization, planning and design modes, qualification, pooling and

coordination of all international and external identified resources, business plan development and transactional document preparation. As such, she has a thorough grasp of marketing and is quite proficient in designing marketing seminars, materials and brochures, power-point structures, and post-seminar follow-up. She works heavily with various US entities, overseas migration brokers, potential investors and US immigration attorneys throughout the USCIS visa/annual reporting process.

Wang is a member of Asia Pacific Region Outreach, University of California, San Diego, Health Sciences International Affairs, an Advisor with China Biz News, and Mentor at the Center for the Study of Emerging Markets, California State University, Fullerton

She frequently presents EB-5 seminar "US Inbound Foreign Direct Investment" at various locations including California State University, Fullerton, and Orange County Business Council. Wang championed the sister city initiative between Chaoyang District in Beijing China and Irvine, CA in 2002-2003, chaired the International Committee of Irvine Chamber of Commerce, established annual youth and young executive education and training programs between University of California, Riverside Campus and Youth Development Center, China; and facilitated the hosting of Vietnam President's visit of Southern California with US Chamber of Commerce, Irvine Chamber of Commerce, and Orange County Office of Protocol.

Janet is a Certified Public Accountant, State of California, a Council Member of District Export Council of Southern California, 2012 – 2015, and is fluent in English and Chinese

Janet has been nominated to serve on the WIT-LA Board in 2013.

Jean Coronel

Co-Chair Programs

Jean is the Project Manager of Business and Trade Development at the Port of Los Angeles and is responsible for directing and managing project development from beginning to end. This includes defining project scope and deliverables that support business goals in collaboration with other team members and stakeholders. She is responsible for building, developing and growing business relationships vital to the success of trade promotion programs to encourage and increase trade through the Port of Los Angeles and the Southern California Gateway. This promotion includes outreach programs to encourage and assist local small- to medium-sized businesses to leverage federal and local resources and help expand to new markets globally. This critical effort is vital to long-term, sustainable economic growth and job creation for the local economy.

Prior to this job assignment, Jean worked as the Executive Assistant to the Executive Director of the Port of Los Angeles and worked closely with direct reports to manage and accomplish initiatives and independent projects. She represented the executive's point of view and provided clear line of sight regarding strategies, business or functions.

Coronel joined the City of Los Angeles in 1987, with the Department of Water and Power as her first assignment. This was followed by an impassioned 16-year career with the Los Angeles Police Department, where she was involved in major task force and high profile cases. In her role as Officer-in-Charge of various operational units at LAPD, she managed both sworn and civilian employees, oversaw the daily operation and internal management of the country's best big city police department. Among her coveted assignments included Internal Affairs, Risk Management, Information Technology, detective operations and crime analysis.

She holds a Master's Degree in Business Administration from Pepperdine University, a graduate undertaking in Industrial Relations and a Bachelor's Degree Economics. She is also a Certified Crime and Intelligence Analyst.

Janet has been nominated to serve on the WIT-LA Board in 2013.

Ginger Blaydes-Slakowsky

Co-Chair Communications

Ginger previously served on the Wit Board in several capacities during the early 90's. She was a member through WIT-LA's evolution from dominantly a woman's organization through the transitional period of being

considered as a “networking club” to the mid 90s when the association grew enough to emulate the strength of WIT-Orange County and began having our board meetings at each other’s conference rooms instead of restaurants. At the time, WIT-LA (and most associations) kept manual notebooks, had to budget for postage to mail membership materials, dues reminders, meeting notices, newsletters and ballots. WIT-LA competed with the LACFFBA and FTA for industry speakers. She advised “I am proud that we actually had Marjorie Shostack at our program meetings”.

Slakowsky started her career in Freight Forwarding and Customs Brokerage in the late ‘80s, and remembers having to hand-type the small green 3461’s. She holds a BA in Business Administration and Psychology, and is a licensed Customs Broker and a Certified Customs Specialist, and at one time owned her own small brokerage shop.

Currently employed by JAS Forwarding (USA) as their permit license in Los Angeles, Ginger is also a member of the LACFFBA airport and other government agency committees, and is looking forward to adding WIT-LA to her meeting schedule.

Ginger has been nominated to serve on the WIT-LA Board in 2013.

Michele T. Pluta

Co-Chair Communications

Career started in 1980 at Schenkers USA where Michele learned to write entries. She has worked in the brokerage industry since 1980 and holds a CHB License since 1986. Michele also holds a CCS and CES (what are these?)

Michele holds an MS in Education in addition to an MA in Global Management. She has been heavily involved in Compliance, both export and import, from 1996 to the present. She is currently the Corporate Compliance Manager for JAS Forwarding USA Inc., is a member of the NCBFAA and current membership chair for the IFFCHBA in Atlanta.

After spending 30+ years in Corporate America in the International Logistics Arena, Michele has enjoyed the opportunity of gaining prosperous experience in Operations and Sales as well as Technology. During those years, she also developed skills, which served well in various positions involving Government Affairs in various parts of the world. At this stage in her life, Michelle would like to give back in the form of sharing the extensive experience and expertise that she has attained. She is in a position to lend educational as well as working experience in the online classroom with learners.

Pluta is the current Corporate Compliance Manager with JAS Forwarding USA Inc./Atlanta GA office. She has previous experience as Client Manager Maersk Inc./Atlanta, GA, Director of Customs & Compliance ABX Logistics USA Inc. Atlanta, GA., and was Director Compliance/ Branch Manager Geologists USA Inc., New York, NY

Some of her numerous accomplishments include implementing import/export audit program for ABX which ensured reasonable care requirements were achieved for 18 branch offices throughout the U.S.; binding ruling program, pre-audit program, post entry amendment program for import/export clients; Export Management System within ABX; conducted in-house import/export compliance training for ABX employees and outside training programs for clients throughout US. She enjoys an excellent relationship with U.S. Customs & Border Protection, Bureau of Industry and Security as well as other government agencies involved in import/export compliance, and created and implemented a license control system for ABX export Dept of Commerce and Dept.of Defense license activity, helped develop online compliance training both in import and as well as CTPAT/TSA/HAZMAT/

Michele is a member of the International Compliance Professional Association; National Customs Brokers & Forwarders Association; Society for Industrial/Organizational Psychology ; American Psychological Association; American Management Association; SIA-Society for International Affairs; and Sloan Consortium She is an Adult Bible Study Instructor @ St. Michael the Archangel R.C. Church, Woodstock, GA and is the Adolescent Religious Education Instructor – St. Michael the Archangel R.C. Church, Woodstock, GA.

Pluta is a U.S. Customs & Border Protection licensed broker as well as an NCBFAA Certified Customs Specialist. She is CTPAT certified, and attained global validation for ABX.

Michele has been on the WIT-LA Board since late 2012.